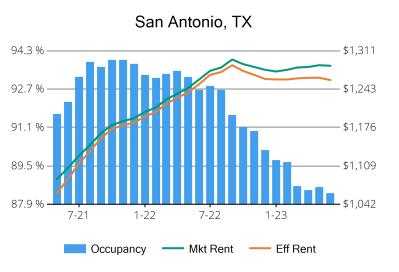
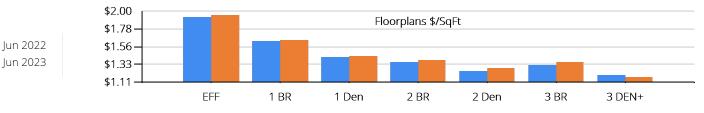
# San Antonio, TX

### General Overview

## Stabilized and Lease-up Properties\*

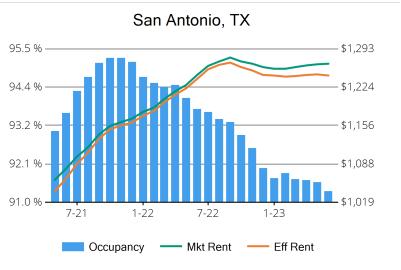
Conventional Properties	Jun 2023	Annual Change
Occupancy	88.4	-4.7%
Unit Change	6,188	
Units Absorbed (Annual)	-2,955	
Average Size (SF)	855	+0.5%
Asking Rent	\$1,284	+1.8%
Asking Rent per SF	\$1.50	+1.4%
Effective Rent	\$1,259	+0.6%
Effective Rent per SF	\$1.47	+0.2%
% Offering Concessions	30%	+104.8%
Avg. Concession Package	5.4%	+39.5%

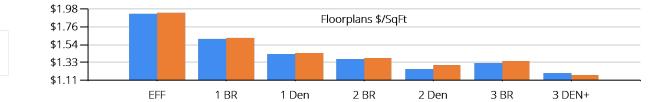




### Stabilized Only Properties\*

Conventional Properties	Jun 2023	Annual Change
Occupancy	91.3	-2.5%
Unit Change	206	
Units Absorbed (Annual)	-4,205	
Average Size (SF)	852	+0.1%
Asking Rent	\$1,266	+0.9%
Asking Rent per SF	\$1.49	+0.8%
Effective Rent	\$1,245	-0.2%
Effective Rent per SF	\$1.46	-0.3%
% Offering Concessions	28%	+103.1%
Avg. Concession Package	5.1%	+41.1%





\* ALN Active listings. For additional details and definitions, visit our methodology page: .

https://alndata.com/methodology

Jun 2022

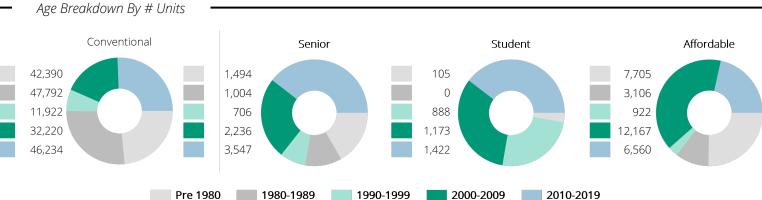
Jun 2023

Stabilized properties are properties that stabilized as of one year prior to report date.

## **KLN** Apartment Data

www.alndata.com NATIONWIDE MULTIFAMILY DATA

# San Antonio, TX



•	Market	Breal	kdowr

	% of	#	#		Avg	Average	Rent	Rent Concessions	
Property Type	Market	Props	Units	Occ.	SF	Mkt	Eff	Props Offering	Avg Package
Conventional	78%	1,031	197,578	88.4%	855	\$1,284	\$1,259	29.5%	5.4%
Affordable	16%	305	41,089	86.5%	923	\$1,012	\$1,005	5.9%	6.0%
Senior Living	5%	128	11,912	73.5%	894	\$1,836	\$1,819	8.7%	5.8%
Student Housing	2%	21	3,838	86.5%	1,048	\$2,061	\$2,060	6.3%	0.8%
Totals*		1,485	254,417						

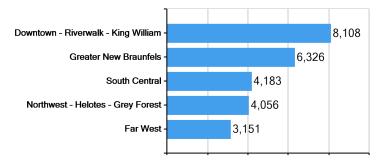
\* Includes ALN Active and Non-conventional Listings

#### Top 5 Submarkets

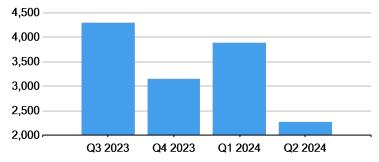
Jun-23	Change	Effective Rent Gains	Jun-23	Change
91.8%	2.4%	Southwest - Lackland	\$974	7.2%
91.7%	1.8%	Seguin	\$1,311	6.6%
93.9%	1.0%	Alamo Heights - Terrell Hills - Olmos Park	\$1,364	6.4%
87.1%	0.8%	Kerrville	\$1,085	6.2%
93.2%	-0.3%	Balcones Heights - Jefferson	\$920	5.0%
	91.8% 91.7% 93.9% 87.1%	91.8%2.4%91.7%1.8%93.9%1.0%87.1%0.8%	91.8%2.4%Southwest - Lackland91.7%1.8%Seguin93.9%1.0%Alamo Heights - Terrell Hills - Olmos Park87.1%0.8%Kerrville	91.8% 2.4% Southwest - Lackland \$974   91.7% 1.8% Seguin \$1,311   93.9% 1.0% Alamo Heights - Terrell Hills - Olmos Park \$1,364   87.1% 0.8% Kerrville \$1,085

- New Units

#### Top 5 Submarkets with Most New Units in Pipeline







ALN Apartment Data tracks 11K management companies with over 184K properties, comprised of over 24.3 million total units. We offer our clients feature-rich, user-friendly platforms to perform research with confidence, and our comprehensive services are available nationwide. Copyrights: All data, information and material provided through ALN Platforms or Reports are copyrighted. All resales, redistribution, or other forms of dissemination is strictly forbidden. For ALN editorial inserts, sourcing, questions, or additional information about our services, please contact Sales@alndata.com or call 800-643-6416 x 3.

# KLN Apartment Data

End of June, 2023